



**Orienteering New Brunswick**  
2023 Annual General Meeting  
Held virtually on the Zoom platform  
Saturday 27<sup>th</sup> January 2024

*Attendance:* Lori Heron, Steve Heron, Heath Johnson, Harold McQuade, Perry Riley, Danielle Pieroni, Lise Frigault, Mike Haywood, Ray Quan, Jean-Luc Benoit (SportNB)

## **Annual General Meeting**

Meeting called to order at 10:07.

1. **Quorum** – With 8 members in attendance, quorum was present.
2. **Minutes from the 2022 AGM** – The minutes of the 2022 AGM were circulated. Heath moved the minutes be accepted, seconded by Steve; motion carried.
3. **Issues Arising from the 2022 AGM Minutes** –
  - a. *Corporate Events Policy* – Steve and Harold will create a proposal on how to handle requests from corporations and groups for special events and will present it to the board for discussion and approval. The goal here is to be consistent in how we price things between groups.
4. **Reports** – Lori reported that over the past year, all of our policies have been translated into French and posted on our website. She thanked Sport NB for providing the translation service. The full President's Report is available in *Appendix A*.

Additional reports were presented: the social media report, secretary's report, volunteer report, and regional reports. These reports are available in *Appendices B, C, D, and E*.

Steve moved to accept the president's, social media, secretary's, volunteer, and regional reports, seconded by Harold; motion carried.

5. **Treasurer's Report** – Steve presented the organization's finances for 2023. Due to a grant from the province, we ended the year in a net profit position. Steve also presented a chart showing ONB revenues vs expenses for the last ten years which highlighted the importance of our provincial funding to our overall financial picture. Steve presented a deficit budget for 2024 which does not include any provincial funding as we are uncertain about our eligibility this year, and highlighted that we have accumulated some savings over the previous years

(which ideally we would use to create new maps). The full treasurer's report is available in *Appendix F*.

Jean-Luc informed everyone that the provincial sport funding requires the financial statements to be reviewed by an independent third party (not a full audit). Lori has found a retired Chartered Professional Accountant who is willing to perform this role and this will be brought up under New Business in this agenda.

Due to the as-of-yet incomplete financial review, Heath moved that approval of the financial statements and budget be deferred until the next special general meeting to be held in winter 2024, seconded by Danielle; motion carried.

**6. Election of Officers –**

Lori called for nominations for any of the executive positions. The following members were acclaimed to the executive for the coming year:

President	Lori Heron (acclaimed)
Vice-President	Mitch McLean (nominated, pending acceptance)
Treasurer	Steve Heron (acclaimed)
Secretary	Harold McQuade (acclaimed)
Past President	Harold McQuade (unelected)

Lori is interested in having someone else step in as the ONB president and will create a role description to help people understand the scope of the responsibility, which could also include a month-by-month description of the work that needs to be done.

Mitch was not present for the meeting. He was nominated for another term as Vice-President, pending his acceptance.

Directors are elected to two-year terms with half elected each year. In 2023, elections are open for the following regions:

1-Republic/Edmundston	Not filled
3-Capital-Fredericton	Heath Johnson, 1 vacancy
5-Southeast-Moncton	Lise Frigault, 1 vacancy
7-Chaleur-Bathurst	Mike Haywood, 1 vacancy

Directors retaining their positions for the second year of their term are:

2-Western Valley-Woodstock	Not filled
4-Fundy-Saint John	Perry Riley, Raymond Quan

6-Miramichi  
8-Restigouche

Not filled  
Ken Bouchard, one vacancy

While stepping down as a director, Danielle has offered to stay on as the volunteer coordinator and to help with correspondence.

*Ray Quan left the meeting.*

Heath moved to accept the slate of officers and directors as acclaimed, seconded by Danielle; motion carried.

*Signing Officers* – Steve Heron, Harold McQuade, and Mitch McLean were appointed signing officers for 2023-2024.

## 7. **New Business** –

- a. **Appointment of Financial Reviewer** – Lori moved that we appoint Sandra Morehouse to review our financial statements for 2023, Heath seconded; motion carried. Lori further moved that ONB provide an honorarium of \$100 to the financial reviewer, seconded by Lise; motion carried.
- b. **Requirements from New [Provincial Core Support Policy](#)** – The board decided in the fall not to pursue incorporation due to our size. The new policy states that if our constitution states that we are “duly constituted as a not-for-profit organization” that that would be sufficient to qualify us for core support. Our constitution does not currently state this, and thus ONB will hold a special meeting to amend the constitution to include this language. Steve, Harold and Lori have also identified some other minor changes that would be beneficial for our constitution. Lise spoke in favour of formally incorporating ONB as opposed to just changing wording in the constitution. The special meeting will be held on Thursday 14<sup>th</sup> March 2024 at 19:00.

## 8. **Adjournment** – Danielle moved to adjourn.

Meeting adjourned at 11:48.

Enclosure.

## **Appendix A: President's Report**

*Submitted by Lori Heron*

A special thank you goes out to all of you who have participated and/or volunteered to help with Orienteering NB this past year. Events in spring and fall 2023 were held in Moncton, Hillsborough, Campbellton/Bathurst, Saint John and Fredericton with an overall good turn-out. Many new orienteers have come out to try the sport and some have come back to a few events which is promising. However, we are still relying on few event directors to hold all events. Harold and Steve plan to start training new people this spring.

At a special in-person meeting in February, the ONB strategic plan for 2023-2028 was developed based on our previous strategic plan. This should be re-visited yearly to see where we are in relation to the plan. It is available on our website here:  
<https://orienteeringnb.ca/archives/821>

Orienteering Canada AGM took place virtually in September. The AGM will continue to take place virtually from now on. This has allowed greater participation from delegates from across the country. Although New Brunswick can only have one voting member at the table, all are invited to attend.

The Canadian and North American Orienteering Championships will be held in Toronto, Kingston, and Ottawa in August 2024. This year, the organizers are keen to have more orienteers of all levels participate. As such they will be sending out regular communication for us to share with orienteers in NB to encourage folks to consider travelling to Ontario this summer for this fun week-long event.

Respectfully submitted,

Lori Heron  
President Orienteering New Brunswick

**Appendix B: Social Media Report**

*Submitted by Heath Johnson*

We have continued to see growth in the number of people who follow ONB on Facebook: over the past year, our page has grown to 1,960 followers, which is an increase of 13% over the previous year. We are also noticing more engagement from Facebook followers to events and photos that we post.

In 2023, we used Facebook to let people know about our events, share other information about orienteering in Canada, as well as to create advertising to draw people to our activities. We created advertising for 8 of our events (one of which was cancelled due to a hurricane).

As we grow our followers and improve our ad targeting, we are getting more uptake on the ads that we post. Our ads in 2023 were viewed over 306,000 times. Our advertising continues to be an effective means of reaching potential event participants.

<b>Year</b>	<b>Cost of Ads</b>	<b>No. of Impressions</b>	<b>Cost per 100 impressions</b>
2019	\$860.00	183,575	47¢
2020	\$410.90	121,715	35¢
2021	\$682.17	357,058	19¢
2022	\$393.41	227,539	17¢
2023	\$883.51	306,083	29¢

Our use of social media helps lets people know about our activities and is likely helping us to grow participant numbers.

We have budgeted \$1,000 + HST for Facebook advertising in the last couple of years. Where there is some question on the level of provincial funding that ONB may receive in 2024, I propose the following motion:

*I move that ONB budget \$1,000 + HST for Facebook advertising for 2024 on the condition of the receipt of provincial funding. If the funding is not received, the amount will be reduced to \$750 including tax.*

## Orienteering New Brunswick

Social Media Report for Calendar Year 2023

Facebook Ads

Month	Event	Fee	Reach	Impressions	Link Clicks	Cost/Click
Apr	32nd Annual Flood-O	-	-	-	-	-
May	Rockwood Spring Score-O	-	-	-	-	-
May	Killarney Spring Run	35.00	7,204	13,052	207	0.17
June	Défi North Short Challenge: Campbellton	100.00	16,152	36,675	172	0.58
June	Défi North Short Challenge: Bathurst	100.00	16,880	36,954	190	0.53
June	Mastodon Rogaine	150.00	23,166	53,087	334	0.45
Sept	Centennial Park-O (cancelled due to hurricane)	105.36	23,954	55,036	738	0.14
Sept	Rockwood Maxi Score	86.96	18,764	41,088	364	0.24
Oct	Killarney Poker Score-O	104.35	13,615	42,091	290	0.36
Nov	Mactaquac Night-O	86.96	11,330	28,100	207	0.42

Total 

\$ 768.63	131,065	306,083
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 Average 

\$ 0.31
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*Note: Starting on 1st July 2021, HST started applying to Facebook advertising. The fees above do not include HST.*

**Reach** refers to the number of unique individuals who viewed the advertisement.

**Impressions** refers to the number of times the advertisement was viewed. Multiple views by the same person are reflected.

**Unique Link Clicks** refers to the number of people who clicked the link to the WhyJustRun.ca website from the advertisement.

Year	Page Followers
2023	1,960
2022	1,739
2021	1,431
2020	1,179
2019	913
2018	734
2017	448

## Appendix C: Secretary's Report

*Submitted by Harold McQuade*

The following is a summary of the activities for 2023 and a history of orienteering activities.

The information collected on the Event Registration forms is required by 1) SportNB, 2) Orienteering Canada and 3) our insurance provider. They all require different information and the information provided is formatted to meet their requirements.

The report includes the following:

- The 2023 Activities
- ONB Membership by Region
- History of the orienteering activities from 2011 to 2023.

2023 Activities				
#	Date	Activity	Meet type	Participation
1	April 29, 2023	32 <sup>nd</sup> Flood-O, Centennial Park, Moncton, NB	B-meet	57
2	May 13, 2023	Rockwood Spring Score-O, Saint John, NB	B-meet	17
3	May 15 & 16, 2023	Wesleyan Christian Academy, Centennial Park, Moncton, NB	O-event	40
4	May 28, 2023	Killarney Spring Run, Killarney Lake Park, Fredericton, NB	B-meet	56
5	June 10 & 11, 2023 June 10, 2023 June 11, 2023	Défi North Shore Challenge Campbellton, NB Bathurst, NB	B-meet	26 <u>13</u> 39
6	June 17, 2023	Mastodon-ROGAINE, Hillsborough, NB	B-meet	54
7	Sept. 16, 2023	Park-O, Centennial Park, Moncton, NB	Cancelled	
8	Sept. 24, 2023	Rockwood Maxi Score-O, Rockwood Park, Saint John, NB	B-meet	19
9	Oct. 1, 2023	Killarney Poker-O, Killarney Lake Park, Fredericton, NB	B-meet	26
10	Nov. 3, 2023	Night-O, Mactaquac Park	B-meet	36
11	Nov. 6, 2023	Training Exercise*1	Training	4
Total number of participants =				348

\*1 Note: Two of the participants were Parks Canada staff who came out to observe.

ONB Membership* <sup>1</sup> by Region			
Region	Adults	Juniors	Total
Republic (Region 1)	0	0	0
Western Valley (Region 2)	0	0	0
Capital (Region 3)	51	27	78
Fundy (Region 4)	30	10	40
South-East (Region 5)	41	81	122* <sup>2</sup>
Miramichi/Kent (Region (6)	0	0	0
Chaleur/Peninsula (Region 7)	4	3	7
Restigouche (Region 8)	11	7	18
Total =			265

#### Notes

- \*1 The participants from other clubs outside New Brunswick are not considered members of ONB. For this reason, they are not included in the ONB membership statistics.
- \*2 The high number of juniors reported for the South-East was because of the large number of youths that participated from the Wesleyan Christian Academy.

#### Corporate Events

Star Trek October 28, 2023, Fundy National Park, Alma, NB.

Star Trek is an annual scouting activity held in Fundy National Park. The program includes an orienteering session that includes:

- 1) Campus and map reading
- 2) Orienteering course

I, Harold McQuade, was asked to organize the orienteering course. This has been a service offered in gratuity because I was a scout leader with St. Michael's Scouts and would participate in Star Trek.



Yearly Statistics (General Information)					
Year	No. of events <sup>1</sup>	ONB Membership	Participation	Incidents <sup>2</sup>	
				#	
2011	N/A	156	N/A	N/R	
2012	N/A	169	N/A	N/R	
2013	N/A	183	N/A	N/R	
2014	N/A	217	N/A	N/R	
2015	N/A	265	N/A	N/R	
2016	N/A	263	N/A	N/R	
2017	N/A	325	N/A	N/R	
2018	13	339	469	N/R	
2019	13	354	538	None	
2020	8	168 (COVID)	228	None	
2021	11/13	212 (COVID)	327	None	
2022	11	279	339	1	A team was overdue.
2023	10/11	265	373	None	

Notes

**\*1 Number of events:** 11/12, the top number is the number of successful events. The bottom number is the total number of scheduled events. The factors that events were cancelled are: 1) Weather and 2) Organizer.

**\*2 Incidents:** The number of incidents are being recorded in response to a requirement by SportNB beginning in 2019.

**Definitions:**

N/A – Not available

N/R – Not recorded

## **Appendix D: Volunteer Report**

*Submitted by Danielle Pieroni*

Danielle Pieroni, Board Member for the Moncton/South-East Region, volunteered to continue in the role of Volunteer Coordinator for 2023.

In addition to the normal event promotion done through the WhyJustRun website and ONB's Facebook page, Danielle continued to send emails promoting upcoming events to the Announce e-mail list. These were sent roughly two weeks before a scheduled event, with reminders one week and a few days before the event.

Each e-mail also included a call for volunteers. Throughout this season, 11 individuals offered to help with various events. A handful of others are also on the active volunteer contact list, though they were not able to help at an event this past season.

The best volunteer interest was for the Centennial Park event planned for September 16, where six individuals were ready to help out. Danielle trained Evonne Winchiu in running the registration table, as Danielle was unable to be in attendance. Unfortunately, that event was cancelled due to extreme weather (tropical storm).

As was the case in 2022, the majority of the help from these volunteers was in the areas of shopping for supplies pre-event; running the registration table; mini-courses to new/inexperienced orienteers; taking photos for social media; and collecting controls. Danielle continued to provide a refreshment table at most events (e.g. granola bars, juice boxes, water bottles). This was provided on a complimentary basis, though a donation jar was available.

Danielle also conducted a media interview with Sean Mott of the Telegraph Journal in early May, to promote the May 13 Rockwood Park event. This resulted in an article in the Brunswick News online edition.

Danielle and Harold attended a Newcomer Fair in Moncton in June to promote the sport of orienteering. Danielle (with the help of Steve and Harold) had bilingual flyers printed to hand out at this fair (and during orienteering events) that explain the sport and how to get involved in New Brunswick. Danielle also collected 22 email addresses of newcomers who asked to be added to our Announce list.

The addition of volunteer helpers has started to help ease some of the burden on the overtaxed event organizers. Some of these volunteers have expressed interest in learning how to organize and set orienteering events: Danielle connected these volunteers with Steve Heron and Harold McQuade.

## **Appendix E: Regional Reports**

### *Southeast Regional Report Submitted by Harold McQuade*

There were 3 events this year. A fourth event scheduled for Centennial Park, Moncton, NB was cancelled because of hurricane Lee.

The 32nd Annual Flood-O and the first orienteering event of the season was held in Centennial Park, Moncton, NB. There was a good turnout for the event.

The Mastodon-ROGAINE, Hillsborough, NB, returned after several years of not being held. There was a good turnout of over 50 people. Three courses were offered: 1) beginner, 2) 2-hours and 3) 6-hours. The 2-hours course was physical with a variety of easy and difficult controls to find. The 6-hours course was designed for experienced navigators.

The 6-hours course used 2 maps: 1) WRRRA map (2014) and 2) the Pits of Despair map. The Pits of Despair map was updated for the event.

The Wesleyan Church Christian Academy requested a couple of events to be held in Centennial Park, Moncton, NB. They are a long-time supporter of orienteering.

The Meet Director wishes to thank all the volunteers that came out to help.

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### *Fundy-Saint John Regional Report*

There were two events held in Rockwood Park in 2023, the first was the Rockwood Spring Score on May 13<sup>th</sup>, and on September 24<sup>th</sup> the Rockwood Maxi Score. Steve Heron was the course designer and set up the electronic timing, tables and banners for both events with Lori Heron, and Perry Riley was the course setter and co-organizer, in communication with Park staff. Danielle Pieroni provided snacks and additional help. The first, shorter event had a number of new people trying the sport, while the fall event had both an easy and a hard course which attracted more out of town participants. The weather was favorable for both events.

Also in the spring of 2023, maps of the introductory permanent courses at Rockwood Park were provided to the Interpretation Centre for distribution to visitors interested in trying Orienteering. The Interpretation Centre staff were enthusiastic about adding this activity and reported in the fall that they had given out many maps over the summer. Perry Riley also distributed a number of these maps to interested members of the Saint John Trail Runners club. It would probably be beneficial for ONB or Rockwood Park to

be able to provide these maps online in a way which would record the number of participants.

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*Capital Region Report  
Submitted by Steve Heron*

This year, the Capital Region was able to host one event in the Spring and two in the Fall.

Weather at the spring event in Killarney was perfect and attendance was excellent on all five courses. Some seldom-seen friends made a reappearance with hope they will return more often.

The meet director tried something new at the fall event in Killarney: a Poker-O. This is basically a Score-O where participants can swap playing cards at each control to get bonus points for their best poker hand at the finish line. Everyone thought it was a great experience.

The final event of the year saw the return of the Mactaquac Night-O for the first time since before COVID. Attendance was great for an event where everyone had to drive home in the dark. For several adventurous participants, this was their first time at an Orienteering event, but they had a blast and plan to return.

The meet director wishes to thank all the volunteers who helped with these events.

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*Bathurst and Campbellton Regional Report  
Submitted by Harold McQuade*

The Défi North Shore Challenge, a 2-day event was held on the weekend of June 10 and 11, 2023. The first event was held in Campbellton, NB, Sugarloaf Provincial Park and second event in Bathurst, NB, Carter's Brook Watershed.

The weekend event attracted 39 people. The Campbellton event was the most popular event. Approximately 5 people participated in both events.

The Meet Director wishes to thank all the volunteers that came out to help.

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*Training Exercise Report*  
*Submitted by Harold McQuade*

A training exercise was organized by Orienteering New Brunswick to recruit new volunteers. The exercise took place in Fundy National Park, Alma, NB on November 26, 2023. A select number of people were invited to participate in the exercise. The participants that were invited to attend the training were chosen because they had indicated an interest in helping to organize activities.

There are only 2 organizers, Steve Heron and Harold McQuade, putting on orienteering activities in New Brunswick. They are responsible for putting on events from the southern part of the province, Alma, to the northern part of the province, Campbellton. This is not sustainable if ONB is to continue to organize quality events. It requires a team of 3 volunteers to organize an event plus a team of volunteers on the day of the event to help with onsite registration and other duties that are required to host an event.

We are fortunate that Daniel Pieroni has volunteered to be the volunteer coordinator. This took a lot of pressure off the event organizers so that they could focus their time on planning events.

The goal for this session was to initiate the participants in the planning of courses with the expectation that the participant will obtain some knowledge of course planning.

The exercise included a field trip to plan courses for an orienteering event. A mark up map with sites to visit was prepared for the session. The expectation is that the participants will get a feel for what planning is required to plan courses. We do not expect them to run an event in the Fundy Park but maybe a small park event such as in Centennial Park.

To participants were provided the link to Orienteering Canada website with the course material to become a Certified Meet organizer. The link to the website was placed on the back side of the map.

The introduction level is 100.

(Steve Heron commented that Harold has level 300 and Steve was working on level 300.)

To organize an event it takes about 30 hours of work to plan an event. Some events take a lot more time. The Mastodon event in Hillsborough took over 70 hours. A lot of that time was updating the map.

The following participated in the exercise:

- Harold McQuade, ONB organizer.

- Steve Heron, ONB assistant organizer.
- Mike Sleight, participant
- Mark Folkins, Participant
- Daniel Sinclair, Parks Canada staff
- Jacques Mazerolle, Parks Canada staff.

There were other people that wanted to participate but had previous commitments. They also wanted to be kept informed of other sessions.

The park staff were invited to give them an idea what goes on into the planning of the courses. I also wanted them to observe and see how features are selected for control locations. It is important to have a good liaison with the park.

Both Mike and Mark are strong supporters of the sport and they enjoyed the activity. They are not prepared to host an event. Mike did offer to check the controls on the permanent course in Centennial Park and to report if any markers are missing.

It is important to make every effort to get new organizers otherwise the sport will not survive.

Note: Orienteering New Brunswick was prepared to reimburse the participant for their travel expenses. None of the participants or organizers of the training session wanted to submit travel claims. The estimated cost for the travel expenses will be reported on the ONB financial statement as an expense and credited back.

### *Program*

The participants were provided with a map showing the locations of sites to check out for potential control locations.

Exercise: The exercise included map reading and identifying landmarks.

Duration: The duration of the session was approximately 4.5 hours.

### *Material covered*

Placement of the flag:

- Avoid placing a control on the top of a cliff
- Place control on the opposite side of the feature from the direction of travel

Safety:

Safe practices for field work.

- Leave an itinerary with someone
- Whistle

- Compass (a spare compass is recommended)
- Poncho
- First Aid equipment
- Knife
- Matches

# Appendix F: Treasurer's Report

Submitted by Steve Heron

**Orienteering New Brunswick Balance Sheet      FY2023      2023-12-31**

ASSET			
Bank Accounts			
Tangerine Savings	\$0.00		
BNS Chequing	\$52,192.63		
Total Bank Accounts	-----	\$52,192.63	
Other Assets			
Accounts Receivable	\$0.00		
Total Other Assets	-----	\$0.00	
Total ASSET		-----	\$52,192.63

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LIABILITY			
Accounts Payable			
Outstanding Checks			
Outstanding Refunds			
Total LIABILITY		-----	\$0.00

EQUITY			
Retained Earnings			
Retained Earnings - prior years	\$35,897.80		
Retained Earnings - FY2012/13	(\$195.87)		
Retained Earnings - FY2013/14	\$7,486.03		
Retained Earnings - FY2014/15	(\$25,778.28)		
Retained Earnings - FY2015/16	\$5,876.07		
Retained Earnings - FY2016/17	\$2,156.77		
Retained Earnings - FY2017/18	\$3,483.43		
Retained Earnings - FY2018/19	\$3,640.90		
Retained Earnings - FY2019/20	\$3,111.82		
Retained Earnings - FY2020	\$1,354.14		
Retained Earnings - FY2021	\$7,526.06		
Retained Earnings - FY2022	\$3,988.25		
Total Retained Earnings	-----	\$48,547.12	
Total EQUITY		-----	\$48,547.12
Retained Earnings (FY2023)			\$3,645.51
Total Liabilities & Equity			----- \$52,192.63

NOTES

FY2012/13 almost break-even except for additional SI equipment (-\$5760)  
 FY2013/14 one-time net income from ECOC2013 (+\$1860)  
 FY2014/15 one-time net expenses for White Rock map (-\$29150)  
 FY2015/16 no benefit from practical breakeven on COC2015 (-\$321)  
 FY2016/17 no unusual expenses  
 FY2017/18 \$666 for promo person, \$650 on advertising  
 FY2018/19 NEW Bathurst club; \$750 on FB advertising  
 FY2019/20: Feather Flags \$1000; FB Promo \$750  
 FY2020: COVID! And switch to Calendar fiscal year; initial funding at 75% FY2019 level  
 FY2021: Balance 2020/21(=25% of FY2019)+Federal Emerg Fund (@25% FY2019)+ FY2021 Funding  
 FY2022: Provincial Funding booked FY22, recieved Jan 2023  
 FY2023:Close Tangerine acct;Replace laptops;renew ONB.ca



**ONB Income Statement**
**FY2023**

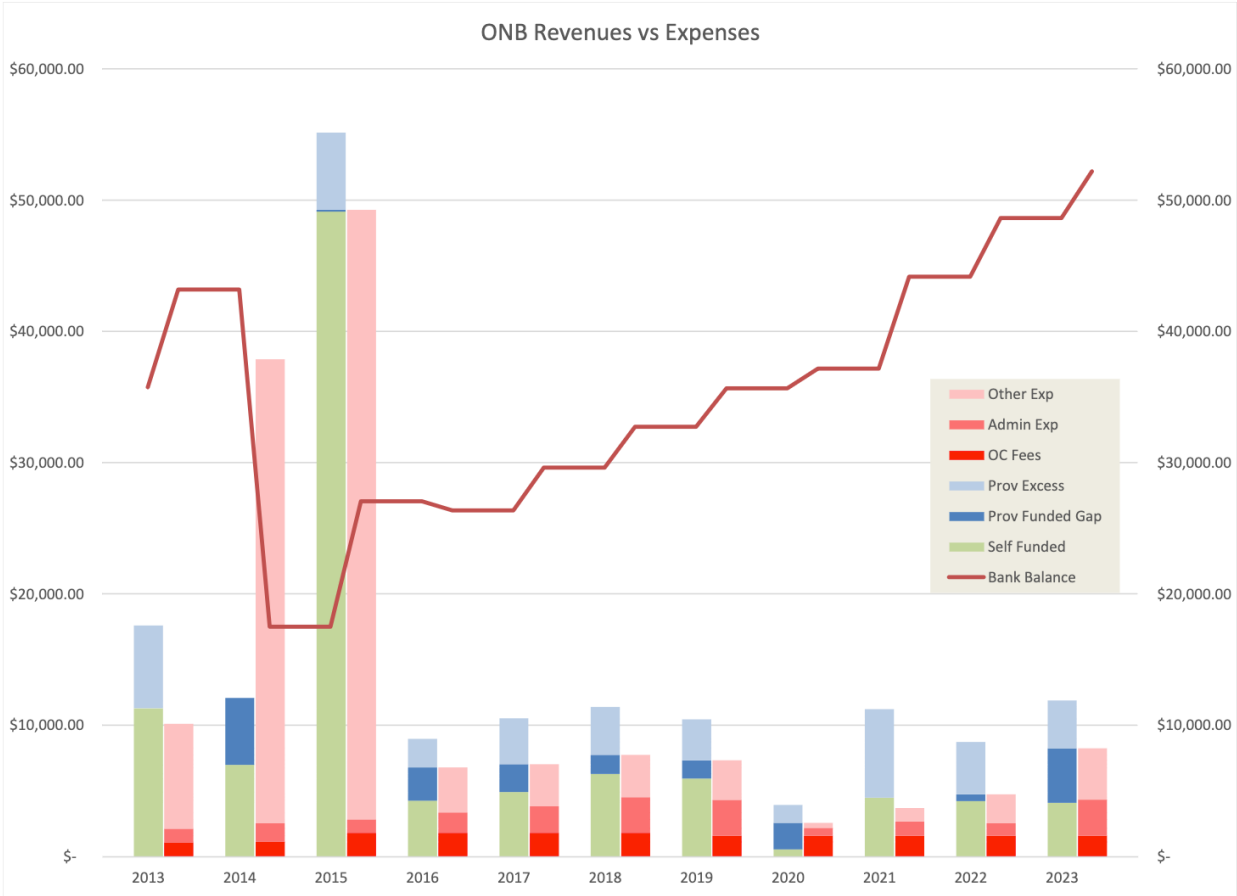
2023-12-31

**REVENUE**

Programme			
Bathurst Revenue	\$100.00		
Campbellton Revenue	\$255.00		
Fredericton Revenue	\$1,222.00		
Moncton Revenue	\$1,522.30		
Saint John Revenue	\$497.00		
Public Clinic Revenue			
Officials Clinics			
Corporate Event Revenue			
Total Programme	-----	\$3,596.30	
General Revenue			
Cash Payments	\$60.00		
Donation (cash/in kind)	\$310.40		
Membership Fees			
Provincial Funding	\$7,800.00		
Maps, Grants, Licensing			
Total General Revenue	-----	\$8,170.40	
Other Revenue			
Tangerine account interest	\$144.11		
Total Other Revenue	-----	\$144.11	
Total REVENUE		-----	\$11,910.81

**EXPENSE**

Programme			
Bathurst Expense	\$340.38		
Campbellton Expense	\$310.07		
Fredericton Expense	\$192.19		
Moncton expense	\$673.52		
Saint John Expense	\$151.62		
Public Clinics Expense			
Officials Clinics	\$310.40		
Corporate Event Expense			
Total Programme	-----	\$1,978.18	
Excellence			
Elite and Junior Support			
Total Excellence	-----	\$0.00	
Leadership Development			
Technical Clinics			
New Club Support			
Total Leadership Development	-----	\$0.00	
Equipment			
Common Equipment and supplies	\$80.50		
Electronic Timing Maint/Repair	\$1,440.81		
Total Equipment	-----	\$1,521.31	
Maps and Mapping			
Mapping - Mileage			
Mapping - Updating existing maps	\$399.20		
Mapping - New Maps			
Total Maps and Mapping	-----	\$399.20	
Administrative Expenses			
ONB Meeting Expenses	\$551.69		
OC AGM			
Advertising and Promotions	\$1,315.09		
Web Site and Software	\$727.53		
Courier and Postage			
Accounting and Legal	\$32.98		
Interest and Bank Charges	\$124.32		
Office Supplies			
Total Administrative Expenses	-----	\$2,751.61	
Memberships and Insurance			
Orienteering Canada	\$1,500.00		
Sport New Brunswick	\$115.00		
Total Memberships and Insurance	-----	\$1,615.00	
Total EXPENSE		-----	\$8,265.30
Net income (loss)			-----
			\$3,645.51



**ONB Budget**

**FY2023**

2023-12-31

	Budget		Actuals	
<b>REVENUE</b>				
Net Programme				
Net Bathurst Revenue	\$300.00		(\$240.38)	
Net Campbellton Revenue	\$200.00		(\$55.07)	
Net Fredericton Revenue	\$400.00		\$1,029.81	
Net Moncton Revenue	\$600.00		\$848.78	
Net Saint John Revenue	\$600.00		\$345.38	
Net Public Clinic Revenue	\$0.00		\$0.00	
Net Officials Clinics	\$0.00		(\$310.40)	
Net Corporate Event Revenue	\$0.00		\$0.00	
Net Major Events	\$0.00		\$0.00	
Total Net Programme	-----	\$2,100.00	-----	\$1,618.12
General Revenue				
Cash Payments	\$0.00		\$60.00	
Donation (cash/in kind)	\$0.00		\$310.40	
Membership Fees	\$0.00		\$0.00	
<sup>1</sup> Provincial Funding	\$4,500.00		\$7,800.00	
Maps, Grants, Licensing	\$400.00		\$0.00	
Total General Revenue	-----	\$4,900.00	-----	\$8,170.40
Other Revenue				
Tangerine account interest	\$125.00		\$144.11	
Total Other Revenue	-----	\$125.00	-----	\$144.11
<b>Total REVENUE</b>	-----	<b>\$7,125.00</b>	-----	<b>\$9,932.63</b>
<b>EXPENSE</b>				
Excellence				
Elite and Junior Support	\$0.00		\$0.00	
Total Excellence	-----	\$0.00	-----	\$0.00
Leadership Development				
Technical Clinics	\$100.00		\$0.00	
New Club Support	\$1,000.00			
Total Leadership Development	-----	\$1,100.00	-----	\$0.00
Equipment				
Common Equipment and supplies	\$100.00		\$80.50	
Electronic Timing Maint/Repair	\$700.00		\$1,440.81	
Total Equipment	-----	\$800.00	-----	\$1,521.31
Maps and Mapping				
Mapping - New/Updated Maps	\$500.00		\$399.20	
Total Maps and Mapping	-----	\$500.00	-----	\$399.20
Administrative Expenses				
Advertising and Promotions	\$1,200.00		\$1,315.09	
Web Site and Software	\$250.00		\$727.53	
Courier and Postage	\$50.00		\$0.00	
Accounting and Legal	\$0.00		\$32.98	
Interest and Bank Charges	\$75.00		\$124.32	
ONB Meeting Expenses	\$150.00		\$551.69	
OC AGM	\$1,000.00		\$0.00	
Total Administrative Expenses	-----	\$2,725.00	-----	\$2,751.61
Memberships and Insurance				
Orienteering Canada	\$1,500.00		\$1,500.00	
Sport New Brunswick	\$115.00		\$115.00	
Total Memberships and Insurance	-----	\$1,615.00	-----	\$1,615.00
<b>Total EXPENSE</b>	-----	<b>\$6,740.00</b>	-----	<b>\$6,287.12</b>
<b>Net income (loss)</b>		<b>\$385.00</b>		<b>\$3,645.51</b>

**NOTES:**

<sup>1</sup> Provincial funding is typically around \$4500

**ONB Budget****FY2024****Budget****REVENUE**

Net Programme		
Net Bathurst Revenue	\$300.00	
Net Campbellton Revenue	\$200.00	
Net Fredericton Revenue	\$400.00	
Net Moncton Revenue	\$600.00	
Net Saint John Revenue	\$600.00	
Net Public Clinic Revenue	\$0.00	
Net Officials Clinics	\$0.00	
Net Corporate Event Revenue	\$0.00	
Net Major Events	\$0.00	
Total Net Programme	-----	\$2,100.00
General Revenue		
Cash Payments	\$0.00	
Donation (cash/in kind)	\$0.00	
Membership Fees	\$0.00	
<sup>1</sup> Provincial Funding	\$0.00	
Maps, Grants, Licensing	\$400.00	
Total General Revenue	-----	\$400.00
Total REVENUE	-----	\$2,500.00

**EXPENSE**

Excellence		
Elite and Junior Support	\$0.00	
Total Excellence	-----	\$0.00
Leadership Development		
Technical Clinics	\$100.00	
New Club Support		
Total Leadership Development	-----	\$100.00
Equipment		
Common Equipment and supplies	\$100.00	
Electronic Timing Maint/Repair	\$500.00	
Total Equipment	-----	\$600.00
Maps and Mapping		
Mapping - New/Updated Maps	\$500.00	
Total Maps and Mapping	-----	\$500.00
Administrative Expenses		
Advertising and Promotions	\$750.00	
Web Site and Software	\$100.00	
Courier and Postage	\$50.00	
Accounting and Legal	\$0.00	
Interest and Bank Charges	\$75.00	
ONB Meeting Expenses	\$150.00	
OC AGM	\$200.00	
Total Administrative Expenses	-----	\$1,325.00
Memberships and Insurance		
Orienteering Canada	\$1,500.00	
Sport New Brunswick	\$115.00	
Total Memberships and Insurance	-----	\$1,615.00
Total EXPENSE	-----	\$4,140.00

**Net income (loss)****(\$1,640.00)****NOTES:**<sup>1</sup> Ineligible for Provincial funding \$0